A67.4b: 1/1/982

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

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2991 Chicken (Greece). Desires chicken fresh/frozen whole, 1,000 mt, USDA Grade C. Packing in individual polyethylene bags; 14 to 16 birds per carton box, 900 to 1,200 gr. per bird, Islamic killed. Quote C&F of Aqaba or Port of Kuwait, commission 3%. Bank ref: Bank of America, Branch No. 305, Wilshire and Vermont, Los Angeles, California. Contact: Nick Papavenetiou, Papavenetiou Enterpries, 38 Michalakopoulou St., Athens, Greece. Telex: 221245 COS GR. Phone: 721801, 7778744.

2992 Oils - avocado, almond, apricot (Belgium). Wants avocado oil, almond oil and apricot oil. Shipment 1 to 2 metric tons of each in drums of 200 kilograms each. Need ASAP. Importer would like U.S. supplier to send a catalog or samples. Quote C&F Yokyoama, Japan. Bank ref: Kredietbank, Societe Generale De Banque. Contact: B. Mardassi, Contact International, P.O. Box 423, B-1000 Brussels, Belgium. Telex: 24469 CO-INT-B. Phone: 02/343 75 33.

2993 Asparagus (France). Wants 1,500 tons asparagus, First quality, 1 A packing. Desire ASAP. Quote CIF Le Havre. Bank ref: Caisse Pegionale De Credit Agricole, Avenue Pierre De Coubertin, 49000 Angers. Contact: Mr. Allard, Euroconserves, B.P. No. 20 49250 Beaufort En Valle, France. Telex: 700804 BEAFV. Phone: (41) 34 91 78. Cable: SOCOOP.

2994 Sheep pelts (Netherlands). In need of pickled sheep-pelts, 100,000 per month. Quote CIF Rotterdam. Bank ref: ABN Rijen N.B. Contact: A. Comen, Continentale Zeemlederfabriek B.V., Laagstraat 46, P.O. Box 45, 5120 AA Pijen, Netherlands. Telex: 54260. Phone: 01612-2990.

2995 Peanuts (Suriname). Bharos peanut butter factory is urgently seeking names and addresses of peanut exporters in the U.S. Minimum requirements: 20 tons peanuts (shelled and aflatoxin free) monthly, packed in 50 kg bags 35/40 - 50/60. Priority reply requested. Contact: M. R. Bharos, Director, Pindakaasfabriek, Tourtonnelaan 82, Paramaribo, Suriname. Phone: 76114. Cable: BHARCOFAC PARAMARIBO.

2996 Corn (Syria). Requires offers for 40,000 tons (plus/minus 5%) U.S. No. 3 or better yellow corn, new crop, moisture max. 15.5%, offer deadline Jan. 11, 1981. Offers should be valid until Jan. 13, 1982. Shipment: 25,000 tons plus/minus 5% from January 15 to February 15, 1982 and similar quantity from

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February 15 to March 15, 1982. With interval between two vessels of at least 20 days. Prices: quotations requested buyers option, for the following: (A) FOB Stowed, trimmed on board vessel at the port of loading; (B) C&F "Free Out" Syrian Ports. For both options, price offers are requested for the goods in bulk, in bags, and in bulk with new jute bags. Requirements: bid bond 2% of invoice value required with offer, or separately, valid for one month confirmed by the Commercial Bank of Syria, Branch 6, Telex 11359 SY. Bid bond should be submitted before offer deadline. Upon purchase confirmation, the bid bond has to be replaced by a 5% performance bond within seven days, prior to the opening of Letter of Credit. Full name and address of offerer is also required as well as his bankers name and address. Phytosanitary certificate is required with goods, and a certificate of origin confirmed by designated representatives. Other conditions penalty for late shipment 0.2% of goods value per day, discharging rate 150 tons per hatch per WWD, max. 750 tons, Demurrages 35 cents per ton per WWS, max. U.S. dollar 8,000, shipco is vessel agent at destination, insurance due from vessel over 15 years old, vessels over 20 years are rejected. Inspection and analysis by international survey company to be nominated by buyer for sellers account. Contact: The General Organizatin for Fodder (GOF), P.O. Box 4797, Damascus, Syria. Telex: 11089 SY.

2997 Dehydrated vegetables (Netherlands). Needs following dehydrated products: carrots (also off grade for use in pet foods), celery leaves, green cabbage, white cabbage, red paprika, green paprika, potatoes (dices and flakes), leek white, tomatoes, cabbage cores. Bank ref: Amro Bank N.V. - Schoonhoven. Contact: Dika Fabrieken B.V.., P.O. Box 5, 2870 AA Schoonhoven, Netherlands. Telex: 21341. Phone: 01823-2665 and 2565.

2998 Butter fat (Hong Kong). In need of butter fat, one 20 foot container per month. Bulk shipment. Wants ASAP. Quote CIF Hong Kong. Bank ref: The Chartered Bank; and Indian Overseas Bank. Contact: M. K. M. Aboo Bakar, Aiyas Industries (HK) Ltd., (as of Jan 8) Buvlington House, 4/F, A-2, 94 Nathan Road, Kowloon, Hong Kong. Telex: 63915 ABCO HX. Phone: 3-682-802, 3-663-157, 3-660-309.

2999 Parboiled rice (Australia). Wants parboiled bagged rice, shipload quantities, not more than 15% broken grain, 100 pound jute bags with slings. Quote FOB Vessel: loaded, stowed, and trimmed. Bank ref: Commercial Bank of Australia, 63 Hawthorn Road, Hawthorn, Victoria, Australia 3122. Contact: Ponald Single, 1/44 Halstead Street, Caulfield, Melbourne, Victoria, Australia 3161. Telex: AA30333 ATTN JAPTO/NWS. Phone: (03) 528 5207.

3000 Oak logs (Italy). Wants oak (Quercus) logs. Quantity: 5,000-10,000 CBM. Quote FOB or CIF. Bank ref: Monte Paschi Di Siena - Banco Di Poma. Contact: Giuseppe Cirillo, Via Molo manfredi 5, 84100 Salerno, Italy. Telex: 770174. Phone: (089) 229804, 233453. Cable: METRA.

3001-3002-3003 Vegetable oil (Syria). The Foreign Trade Organization for chemicals and foodstuffs has issued tender for 4,000 tons of vegetable oil for human consumption, free from strange odor and taste. Vegetable oil can be fully refined pure soybean oil according to American conditions AOCS method free fatty acid max 0.05 pct or fully refined pure cotton seed oil, yellow or white, according to American condition AOCS method, free fatty acid 0.25 to 0.05 pct max or fully refined pure sunflower oil, free fatty acid 0.08 pct.

max. Offer deadline June 12, 1982 offer should be valid until 20.00 hrs. Jan. 14, 1982. Packing: 2,000 tons in 15-23 kg. cans in exportable cardboard boxes and 2,000 tons in new barrels of 200 kg. capacity. Production date and validity must be written on each can. Shipment: 2,000 tons in February 1982 and 2,000 tons in March 1982 on regular liner vessels. Quotations request: C&F Lattakia, liner terms including 3 pct GEZA commision (see note at end of this cable re GEZA commision. Other conditions: Bid Bond 1 pct required with offer confirmed by Commercial Bank of Syria Branch No. 3 to be replaced upon purchase confirmation by a 5 pct Performance Bond. Seller bears premium insurance if vessel is over 15 years old. Late shipment penalty is 0.1 pct of goods value, shipment of small packing in containers, 20 days are free from penalty. Full address of offerer and detailed analysis as well as drum thickness should be included in the offer. Offers are considered on net (after deducting commision) basis. (The practice of offering "commission" to GEZA originated with some European suppliers and is not repeat not mandatory). Bids are compared only on net cost basis. Contact: GEZA, P.O. Box 893, Damascus, Syria. Telex: 11370.

3004 Sesame Seeds (Algeria). Desire 740 metric tons sesame seeds. Quality and specifications are as follows: 1981 new crop, product must be wholesome and first quality, without exterior material, proper vice free, impurities one to two percent, and 6 to 8 percent maximum moisture. Goods must be packaged in new jute double bags suitable for maritime transport and handling, with uniform weight. Deliveries to be done between January and June 1982 at Algerian ports. Quote: C&F Algerian ports. Date of bid deadline is February 5, 1982. Offer must be in duplicate and remain valid 60 days past bid deadline. Firms responding to offer must be producers, and not dealers or wholesalers. Firms interested must provide information on themselves including name, full address, and statutes of the company, list of stockholders, balance sheet and income statements. Companies should also send copies of their annual reports for the last two years. ONACO points out that external envelope containing the offer must not have any indication as to who the bidder is, only ONACO's address and the following indication must appear on the envelope ''Appel D'offres - Graines de Sesame - a ne pas ouvrir''. All correspondence must be in French, all specs in metric. Offers sent by telex are not acceptable. No tender document issued. Contact: Mr. Messaoud Haoues, Purchasing Manager, ONACO, Departement Approvisionnements, 29, Rue Larbi Ben M'hidi, Algiers, Algeria (Government Agency). Telex: 53236, 52850, 52851. Phone: 64.02.75. Cable: ONACO DZ.

3005-3006 Vegetable oils and tallow (Egypt). Following tender announcement was published in Cairo's Arabic language newspaper, Al Ahram, on December 24, 1981: General Authority for Supply Commodities, Purchasing Committee for Vegetable Products, invites bids for A) Tender No. 49, 1981 for 10,000 tons of cottonseed oil (semi-refined) and/or sunflower oil (crude), shipped during Jan., Feb., and March 1982 in bulk. Offers to be submitted to address below. Closing date January 9, 1982. B) Tender No. 50, 1981 for 14,000 tons edible oil - 4,000 during Jan., Feb., and March 1982. Offers to be submitted to address below. Closing date January 12, 1982. C) Tender No. 51, 1981 for 4,000 tons tallow in used steel drums. Shipment half in January and half in February 1982. Offers to be submitted to address below. Closing date January 10, 1982. Committee has right to increase quantities ordered. Conditions and specifications available address below against payment due fees taking into consideration Ministerial Decree No. 1036/1978 concerning commercial agency. Contact: Purchasing Committee for Vegetable Products, 24, El-Gomhouria Street, Cairo, Egypt. Telex: 92062 ESTRAM-UN.

3007 Wheat (Jordan). The Jordanian Ministry of Supply published an advertisement in the Jordanian Arabic Press on December 28, 1981 announcing opening of a tender for the procurement of 50,000 metric tons of wheat. The announcement gives no further specifications regarding grade or variety of wheat to be procured. Closing date for submission of bids is set at 11:00 on Tuesday, January 12, 1982. Specifications may be purchased for a non-refundable fee of Jordanian Dinars (JD) 5 (U.S. dols 15.00). Note: In view of January 12 closing date, U.S. firms interested in bidding on this tender should request specifications via telex in order to insure receipt in time to submit bids under deadline. U.S. firms submitting bids please info Embassy Amman commercial office at telex 21510 USFMB JO. Companies submitting bids on this tender are reminded that they must submit their offer through a Jordanian agent. Contact: Ministry of Supply, P.O. Box 830, Amman, Jordan. Telex: 21278 MINISUP JO. Phone: 67141/61174.

3008 Joint venture-meat processing (Egypt). An Egyptian businessman who owns a 2,500 square meter factory structure on 10,000 square meter land completely fenced, 20 minutes from Downtown Cairo, is seeking a joint venture partner to establish cold storage, meat processing (luncheon meats, hot dogs, etc.), and portion control operation. Joint venture will also distribute poultry, mutton, and beef. U.S. partner is expected to participate with 30 percent of project, provide know how, equipment and set up operation. Projected net profits 30 percent of sales. Principals only. Contact: Nezih Mohammed Nour Salem, International Middle East Associates, P.O. Box 5127, Huntington Beach, California 92646. Phone: (714) 964-1006.

3009-3010 Health Foods (Germany). Wants to import health foods, dietetic foods, natural foods, food without preservatives. Quote: CIF European port. Firm is Retailer of Health Food, American Style. Three retail outlets in Hannover area with expansion plans in Northrhine Westphalia. Firm established in 1978, employs 15. Bank ref: Dresdner Bank Ag, D-4000 Duesseldorf, Capital Bank, Dallas, Texas. Contact: Herr (Mr.) Hans W. Jany - Firma Bittersuess R, I Weissdornstr. 13, D-4000 Duesseldorf 30. Phone: 211-453277 DUESSELDORF or 511-888375 HANNOVER WEST GERMANY.

3011-3012 Lettuce and carrots (England). Wants to export Iceburg lettuce and carrots, first quality. Quantity: Full containers. Packaging in cartons of 24/30 net. Quotations: CIF. Delivery ASAP. Bank ref: Lloyds Bank Limited, Eastern Branch. Contact: Mr. Ken Collins, Growers & Saphir (Kent) Ltd, The Old Malt House, Minnis Road, Birchington, Kent, England. Telex: 965775. Phone: 0843 45671.

3013 Rice (Niger). Firm wishes to purchase several shipments of 10,000 to 15,000 tons of rice from suppliers and/or directly from producers. Prefers product to be shipped in jute sacks of 50 kg. units vs. 50 lb. units. Quote: CIF Lome, Togo or Cotonou, Benin. Desire bid ASAP. Contact: Akaoem Kada, Societe Amar-Tales, B.P. 11739, Niamey, Niger. Telex: 5320 NI. Phone: 73-32-53.

3014 Berries (Australia). In need of frozen berry fruit, particularly raspberry and strawberry, 400 tons each. Desire industrial grade for USG manufacturer in polylined 44 gallon drums, 28 lb. cans, or plastic pails. Request Californian strawberries, Oregon raspberries, new season crop. U.S.D.A. grading preferred. Quote: FOB. Bank ref: Australian and New Zealand Banking Group Ltd., 60 Albert Road, South Melbourne, Melbourne 3000.

Contact: Trevor C. Hawson, Food Brokers Australia Pty Ltd., 4th Floor, 437 Street Kilda Road, Melbourne, Australia. Telex: 31255 COMPORT. Phone: 2674600. Cable: FOODBROKER.

3015 Meat and bone meal, fish meal (Syria). Requires offers for 10,500 tons of meat and bone meal plus 5,000 tons of fish meal. Offer deadline January 18, 1982. Offers should be valid until January 20, 1982. Shipment: Half the quantity of each type should be shipped by February 15, 1982. The other half by March 15, 1982. Specifications: Meals should be fresh, newly manufactured, well mixed, not by-products, free of salomella and should be free from any foreign material such as horn, hooves, feather, hair, blood, etc. Chemical specifications: Crude protein - 50 pct. min. meat and bone meal, 65 pct. min. fish meal; digestibility of protein - 88 pct. min. meat and bone meal, 90 pct. min. fish meal; moisture - 10 pct. max. meat and bone meal, 10 pct. max. fish meal; fat with antioxident - 10 pct. max. meat and bone meal, 10 pct. max. fish meal; fiber - 2.8 pct. max. meat and bone meal, 1 pct. max. fish meal; calcium - 9 pct. max. meat and bone meal, 4 pct. max. fish meal; available phosphorus - 4.5 pct. min. meat and bone meal, 2.2 pct. min. fish meal; ash - 33 pct. max. meat and bone meal, 17 pct. max. fish meal; sand and salt - 0 pct. meat and bone meal, 5 pct. max. fish meal. Other conditions: A 2 pct. bid bond, confirmed by Commercial Bank of Syria Branch 6 (telex 11359 SY), must be submitted with offer or separately before offer deadline. Upon purchase confirmation, the bid bond has to be replaced by a 5 pct. Performance Bond within seven working days and prior to the opening of the Letter of Credit. A Certificate of Origin is required, confirmed by designated representatives. The buyer has the right to nominate an international superintendence company for inspection at port of loading and another company for reinspection at destination within 20 days of goods delivery. Analysis certificate established by a laboratory named by buyer of sellers account, is also required. Discharging rate on sellers account, is also required. Discharging rate 150 tons per hatch per WWD max. 750 tons, demurrage 35 cents per ton per WWD, max. U.S. dollar 8,000. Shipment on vessels not exceeding 15 years, accepted up to 20 years, Overage insurance premium is seller's account. Quotations requested: C&F full liner terms Syrian ports for meat and bone meal plus C&F free out Syrian ports in one shipment during February 1982 for both meals. Contact: The General Organization for Fodder (GOF), P.O. Box 4797, Damascus, Syria. Telex: 11089 SY ALAF.

3016 Wheat (Lebanon). In need of 25,000 metric tons soft wheat, 10 percent more/less sellers option. Wheat should be latest crop, free from live insects and ova, protein minimum 10.5 pct. dry basis, moisture max. 14.5 pct., foreign matter and damaged or other grains max. 3 pct., specific weight min. 76 kg. per hectoliter. Bulk Shipment. Desire one shipment before January 20, 1982 by bulk carrier. Grainfitted single deck/gearless vessel acceptable. Quote: U.S. dollars or Lebanese pounds per metric ton CIF freeout Beirut, Lebanon. Insurance FPA, War Risks and SRCC. Closing date of tender: Friday, January 8, 1982 at 11:00 a.m. Beirut time. Confirmation same day. Other: A) seller to specify (1) origin of wheat; (2) crop year; and (3) type of wheat. B) Bid Bond U.S. $15,000; Performance Bond 5 percent of contract value. C) Unloading rate 5,000 mt. per WWDSHEX. D) Acceptable draft in Beirut 12.5 meters. E) Payment by irrevocable, confirmed L/C at prime U.S. or European bank against usual documents. This is the first wheat tender in application of Lebanon's CY 1982 wheat import program. Bank ref: Bank of Lebanon, Beirut. Contact: Mr. Mounir Berbari, Director General,

Cereals and Sugarbeets Office, Ministry of Economy and Trade, Rue D'Artois, Beirut, Lebanon. Phone: 345255. Cable: COMCC-PEIPUT.

3017-3018 Rice, vegetable oil (Spain). Interested in 40,000 tons rice, No. 2 grade, 4 percent brokens, and 20,000 tons standard soybean oil in combination with safflower and corn oil, edible. Performance Bond 5 percent. Irrevocable Letter of Credit. Contact: Munich Lehrer, BCN International S.A., RAMBLAS 140-6, Barcelona, Spain. Telex: 51079 - BCI-E. Phone: 301-3450.

0001 Grocery lines (Malaysia). Wants to import frozen vegetables, strawberry toppings, breakfast cereals, canned carbonated soft drinks, and other grocery products for supermarket chain. Desire Grade A quality in consumer packs. Prompt delivery. Quote: FOB or C&F Port Kelang. Bank ref: Algemene Bank Nederland, Kuala Lumpur, Malaysia. Contact: Edward Lim, Fitzpatrick's Food Fair SDN. BHD., G.P.O. Box 2274, Kuala Lumpur, Malaysia. Telex: FOODS MA30681. Phone: (03) 489-233.

0002-0003 Beans (Colombia). In need of red kidney beans and black beans, 400 bags of 100 pounds each to begin. Bags should be jute or heavy duty paper for export. State grades, high quality desired. Ship ASAP. Require phystosanitary certificates. Quote: CIF San Andres Islands, Colombia. Bank ref: Banco Del Comerciao and Banco Del Estado. Contact: Leon Cybul, Leon Cybul Representaciones, P.O. Box 120 San Andres Islands, Colombia. Telex: 40110 13. CYBUL 14. Phone: 6148-6337.

0004 Confectionary products (Greece). Needs A) Chewing and bubble gum; B) Caramel sticks; C) Children confectionary; D) Chocolates; E) Chocolate drink; F) Cocoa; G) Vanilin; H) Good Gelatin (powder or sheets). Quantities: A) 20 mt/yr; B) 30 mt/yr; C) 10 mt/yr; D) 5 mt/yr; E) 10 mt/yr; F) 60 mt/yr; G) 15 mt/yr; H) 5 mt/yr. Average to good quality. Request prospectus with all pertinent information. Quote: CIF Port of Pireas, Greece. Bank ref: Algemene Bank Nederland, Athens Branch, 3 Paparigopoulou Street, Klafthmonos Square, Athens, Greece. Contact: Stylianos D. Yiannikas, 5 Evripidou Street, Nea Sepolia, Athens, Greece. Telex: 221945 FLOR GR. Phone: 5750220, 5746170.

0005 Ingredients for confectionary products (Greece). Wants A) Spices; B) Essential oils; C) Flavors and fragrances; D) Fats and oils (for snack and chocolate industry). Quantities: A) 15 to 20 mt/yr; B) 20 mt/yr; C) 20 mt/yr; D) 1,000 mt/yr. Average to good quality. Request prospectus with all pertinent information. Quote: CIF Port of Pireas, Greece. Bank ref: Algemene Bank Nederland, Athens Branch, 3 Paparigopoulou Street, Klafthmonos Square, Athenbs, Greece. Contact: Stylianos D. Yiannikas or Anastasios J. Maratos, Floressence-S. Yiannikas and Co. O.E., 1 Mirmidonon and Ethias, Nea Sepolia, Athens, Greece. Telex: 221945 FLOR GR. Phone: 5750220, 5746170.

0006 Almond processing unit (Tunisia). Important Tunisian almond importer-exporter interested in forming mixed company with U.S. inshell almond supplier to establish U.S. almond processing unit in Tunisia. Unit will serve Middle East and North Africa. Plant physical plans and market feasibility study have been completed with calculated ready yearly market 3,000 metric tons of shelled product. Bank ref: Societe Tunisienne De Banques. Contact: Hedi Amara, Eurafrica, Le Colisee, Escalier D, Bureauk 314-316, 43/45 Avenue Habib Bourguiba, Tunis. Telex: 12333. Phone: 240.871.

0007 Grains (Tunisia). Important Tunisian agricultural and food product importer-exporter interested in representing U.S. grain export FR (corn and wheat) in Tunisia, Algeria, and Morocco markets. Firm is involved in grain trade in North Africa. Bank ref: Societe Tunisienne De Banques. Contact: Hedi Amara, Eurafrica, Le Colisee, Escalier D, Bureaux 314/316, 43/45 Avenue Habib Bourguiba, Tunis. Telex: 12333. Phone: 240.871.

0008 Sesame Seeds (Tunisia). Wants 500 metric tons sesame seeds, hulled or unhulled, jute bags. Delivery early 1982. Quote: C&F Tunis. Bank ref: Societe Tunisienne De Banques. Contact: Bechir Khalfallah, Bechir Khalfalla Import-Export, 20, Avenue Habib Thameur, Tunis, Tunisia. Telex: 40876. Phone: 247-612.

0009 Pre-cooked hamburgers. Needs pre-cooked hamburgers, 50,000 per week. Quality: 80 percent plus - beef. Bulk packaging. Quotations: Delivered UK. Delivery date: ASAP. Bank ref: Barclays Bank Limited. Contact: Mr. P. S. Ashness, Valecom Limited, Unit 6, Pidgeway, Iver, Bucks, England. Phone: 0753 655304.

0010 Health Foods (England). Recently established firm seeking U.S. suppliers of health food lines: herbal medicines, fluid extracts and health foods. Quantity dependent. Best quality desired. Packaging bulk for repacking and retail packs. Quotations: FOB and CIF U.K. PORT. Delivery ASAP. Bank ref: National Westminster Bank, Kingsland Road, London E8. Contact: Mr. Oliver Simon, Health Seekers Limited, 47 Corbiere House, Balmes Road, London N1 5SP. Phone: 01 254 1937.

0011 Corn Tender (Egypt). Following tender announcement was published in Cairo's English language newspaper, The Egyptian Gazette, December 31, 1981. General Authority for Supply Commodities requests bids for tender No. 1/1982 for supplying 125,000 mt. plus or minus 5 percent yellow or white corn latest crop. Committee is entitled to increase or decrease the quantity. Shipment February 1982. Offers to be submitted address below latest 12 noon Saturday, January 16, 1982. Conditions and specifications to be obtained address below against payment L.E. 5 per each copy which should be attached with each offer. Ministerial Decree No. 1036/1978 must be complied with. Contact: General Authority for Supply Commodities, Purchasing Committee for Grain and its Products, 24, El-Gomhouria Street, Cairo, Egypt. Telex: 92062 ESTRAM. Cable: ESTRAM.

0012 Grocery lines (Honduras). Needs canned meats, canned milk products, canned specialties including baby food, canned fruits and juices. This firm operates a new supermarket in Tegucigalpa. Please quote CIF Puerto Cortes against L/C including catalogs, prices, terms of delivery, etc. The firm enjoys a good reputation in local banking circles. Contact: Mr. Eduardo F. Mahomar, Manager, Supermercado Sucasa, Tegucigalpa, D.C., Honduras. Phone: 324050. Cable: SUCASA.

0013 Rice (Niger). Wishes to purchase 3,000 tons of rice from suppliers and/or directly from producers. Prefers product to be shipped in jute sacks of 50 kg. units vs. 50 lb. units, CIF Lome, Togo, or Cotonou, Benin. Bid preferred in French. Contact: M. Kouka Hassan, B.P. 10344, Niamey, Niger. Phone: 73-48-71.

C014-C015 Meat and fish products (Sierra Leone). Interested in importing dry salt pork and bacon; pork primal cuts especially ears, masks and complete head with tongue; pork - pigs feet (long cut) in reddish brine; smoked mackerel; salted codfish, with head, over two feet in length; beef - primal and fabricated cuts from animals slaughtered at the same plant especially - cowfeet, oxtail, ear boneless, check and tripe. Bank ref: Barclays Bank (S.L.) Ltd., Wilberforce Street, Freetown. Contact: Ali Fahour Company, 40 East Street, P.O. Box 241, Freetown. Phone: 26470. Ali Fahour Company is an organization established in 1976. All imports are sold in Freetown, Sierra Leone, but the company intends to open up branch outlets in other parts of the country soon. Management is interested in establishing a permanent business relationship with any company in the U.S. which operates in any of the above identified products.

C016-C017-C018 Poultry, pork eggs (Honduras). Needs dressed and packed chickens, hens, capons, and young chickens; frozen poultry, all kinds; pork, whole carcass, frozen; eggs, liquid, dried and frozen. Buyer wants supplier responses. Quote: CIF Tegucigalpa, against L/C or supplier's terms; also catalogs and price lists. Bank ref: Banco Atlantida, S.A., Tegucigalpa; and Chase Bank International, Miami, Florida. Contact: Hans Volk, General Manager, Alimentos Nacionales De Honduras, S.A., Apartado Postal T-215, Comayaguela, D.C., Honduras. Telex: 1277 ALNAHSA HT. Phone: 332203. Cable: ALNAHSA.

C019 Fruits, vegetables, juices (Abu Dhabi). In market for canned and frozen vegetables, canned fruits, frozen fruits and juices. Contact: Mr. Bershir, Manager, Fair Trade, P.O. Box 6426 or P.O. Box 2474, Dubai, UAE, Abu Dhabi, UAE. Telex: 46712 (DUBAI). Firm acts as distributor for frozen and canned foodstuffs. Has outlets in Dubai and Abu Dhabi. Is interested in representing U.S. suppliers and wants literature/catalogs, price lists, etc.

C020 Rice Straw (Germany). Needs rice straw ashes for use in foundries as insulating material, monthly purchases 50 to 100 tons, CIF Rotterdam, prepacked in sacks or carton. Contact: Herr (Mr.) Gillhausen, Manager, Kraemer & Co., GMBH, Kondrad-Adenauer-Ring 17, 4100 Duisburg 11, Germany. Telex: 855 664. Phone: 203/581611. Subject firm is a commercial agent for Foundry and Steel Mill Supply. Firm was established in 1925 and employs 10.

C021 Baby Foods (Saudi Arabia). Firm wishes contacts with U.S. producers and suppliers of variety of canned or bottled baby foods with CIF Jidda prices and catalogs. Contact: Zakariah Jamjoom, Owner, Modern Commercial Est., P.O. Box 2352, Jidda, Saudi Arabia. Phone: 671-9015.

C022-C023 Coffee, raisins (Taiwan). Wants roasted coffee whole bean, estimated sales quantity is 15 tons per month. Also raisins, estimated sales quantity is 20 tons per month. Bank ref: First Commercial Bank, Kaohsiung Branch. Contact: Mr. L. C. Chang, Manager, Mei Chuan Trading Co., Ltd., P.O. Box 1-154, Kaohsiung, Taiwan. Telex: 72289 PROMOTFP. Phone: (07) 332-8601.

C024-C025-C026 Food specialties, wine, alcoholic beverages (Germany). Needs food specialties (delicatessen, canned food); alcoholic and non-alcoholic beverages; wines (in bottles as used in Europe). Bank ref: Volksbank Breisach. Contact: Mr. H. Stritt, Herbert Stritt Handelsagentur, D-7818 Vogtsburg/Kaiserstuhl, Germany. Telex: 0772 481. Phone: 11-49-7662-6391. German company is active as dealer in food and non-food items. Has over 13 years of experience. Well established on the local market. No special

requirements as to price quotation and terms of payment. Would prefer correspondence in German.

0027 Grocery lines (Abu Dhabi). Canned specialties; canned fruits and vegetables; food products - dried and dehydrated; grocery lines. Contact: Mr. Shaikh Arif Rahim, Manager, Abdul Wahab Galadari Trading Enterprises, P.O. Box 6971, Abu Dhabi, UAE. Telex: 23751 WAHEB EM. Firm is subsidiary of A.W. Galadari Holdings Private, Ltd., a large Dubai-based firm with diversified interests.

0028-0029-0030 Sugar, flour, tomato paste (Sierra Leone). Interested in importing tomato paste, 4 1 oz. to 7 oz.; family white (self-raising) flour shipped in containers of less than 25 lbs.; family white flour (both enriched and all purpose), shipped in containers of 25 lbs. or more; granulated cane sugar shipped in commercial units (bags/containers) above twenty-five (25) lbs; and cube sugar. Bank ref: Barclays Bank (S.L.) Ltd., Wilberforce. Contact: Ali Fahour Co., 40 East Street, P.O. Box 241, Freetown. Phone: 26470. Management is interested in establishing a permanent business relationship with any company in the U.S. which operates in any of the above identified products.

0031 Parboiled rice (Cameroon). In the market for parboiled rice, ship in cartons and polythene bags. French and English quotations. Bank ref: Chase Bank Cameroon, B.P. 1132, Douala; Ste. Generale De Banques, B.P. 4042, Douala. Contact: Isaac Ngouankeu Tchoumba, Ets. Tchoumba, B.P. 1852, Douala, Cameroon. Phone: 42 10 59.

Foreign Trade Developments

Notice of Foreign Proposals Concerning Standards in Agriculture. As required of all signatories to the GATT Standards Code, this notification of foreign proposed standards-related rules has been provided for the information and comment of interested agencies and firms. The Technical Office invites inquiries from anyone who believes that any of the proposed regulations notified under this heading could cause a trade problem. Questions can be referred to Thomas O'Connell, USDA Technical Office, Room 5528, South Agriculture Building, Washington, D.C. 20250; or phone (202) 382-1318.

Switzerland. The Switzerland Federal Agriculture Agency has proposed specific measures for preventing introduction of San Jose scale, bacterial canker and virus diseases of fruit trees that present a general danger, and for action within the country in the event of any outbreak of those same harmful organisms.

Finland. The Finland Ministry of Trade and Industry has proposed a decision concerning the histamine level of fish and fish products. The maximum permissable level of histamine in fish and fish products in the consignments is 100 milograms/kilogram; the level may not even in one sample exceed 200 milograms/kilogram.

Finland. The Finland Ministry of Trade and Industry has proposed a regulation giving instructions for sampling of fish and fish products, methods of analysis for determination of histamine in fish, and evaluation of results.

Denmark. The Denmark Ministry of the Environment has proposed a "Statutory Order on Packaging for Beer and Soft Drinks." This statutory order grants

permission to market beer and soft drinks in notified types of refillable containers and in other non-metallic containers.

United Kingdom. The United Kingdom Ministry of Agriculture, Fisheries and Food has proposed measures to reduce aflatoxin contamination in animal feed. These proposed measures 1) impose a maximum aflatoxin level of 500 ppb for all raw materials intended for animal feeding-stuff purposes; 2) require certification by importer of actual aflatoxin level in groundnut, palm kernel and cotton seed and derivatives in feeding-stuff for dairy cows. (Note: Although the comment deadline for this proposal has already passed, we feel that animal feeding-stuff exporters should be aware of these new measures.)

Australia. The Government of Australia has proposed new labeling requirements for cigarette packets. As of August 1982, the tar and nicotine yields of all cigarettes manufactured in, or imported into Australia must be printed on cigarette packets. From that date, the maximum permitted tar and nicotine levels will be 18 mg. or 1.6 mg., respectively, per cigarette. The Australian Government Analytical Laboratory will routinely test the states tar and nicotine yields printed on cigarette packets.

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